



**Government Consulting Services of Illinois, LLC**

**Three First National Plaza**

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cortesef@gcsi.org

April 15, 2016

Mr. Paul O'Grady  
Orland Township Supervisor  
Orland Township Administration Center  
14807 Ravinia Avenue  
Orland Park, IL 60462

***Re: Government Relations Services  
State of Illinois***

Dear Mr. O'Grady:

Please allow this correspondence to serve as a proposal which, if its terms are agreeable, will act as our retainer agreement between Orland Township, ("Orland") and the Government Consulting Services of Illinois, L.L.C. ("GCSI") for representation regarding the above-referenced matter. It is our practice to confirm with an engagement letter certain understandings regarding the manner in which we will perform and bill for services.

GCSI will: (i) keep Orland updated with information regarding the above-referenced matter; (ii) formulate a strategy to meet Orland's objectives; (iii) coordinate the effort to successfully execute the strategy; (iv) monitor and lobby the appropriate government officials at the State, City and local levels and in the private business community at large; and (v) provide counsel and advice on a variety of governmental and private business matters.

GCSI will pursue Capitol opportunities on behalf of Orland within a new Capitol Bill or a re-authorization of existing Capitol.

GCSI will provide written reports upon request to Orland's officials or their agents, and will be available for all conference calls and meetings as requested by Orland, its agents and/or governmental affairs consultants.

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This Agreement is effective as of June 1, 2016 and will continue through May 31, 2017 (the "Term"). The retainer fee for Services, as set forth in this Agreement, will be a fee of Twenty-Four Thousand Dollars (\$24,000.00), payable in installments of Two Thousand Dollars (\$2,000.00) per month. GCSI shall invoice Orland for Services on the 1<sup>st</sup> of each month for the Term of this Agreement.

Should you ever have any questions or comments about the terms of our engagement, the services we are providing, or any particular charge, please do not hesitate to call me. Our continuing representation on your behalf in any other matters will be undertaken on the same basis as outlined in this letter, unless we confirm a new understanding by subsequent letter.

Please note that GCSI may in the future be asked to represent other companies or organizations in the State of Illinois. Any representation, however, would not be adverse to Orland, but may require a waiver from Orland with such waiver not being unreasonably withheld.

If these arrangements are consistent with your understanding, we ask for your acknowledgement by signing the enclosed copy of this letter and returning it to me.

We appreciate your confidence in our firm and look forward to working with you.  
Thank you.

Best regards,

Government Consulting Services of Illinois, LLC

*Frank J. Cortese*

Frank J. Cortese

FJC/t

**Orland Township**

ACKNOWLEDGED and AGREED this

20 day of June 2017  
~~2016~~

By: *Paul O'Grady*

Its: *Paul O'Grady*